



24 March 2020

Dear Valued Supplier,

Austal is actively involved in managing the operational issues coming out of the coronavirus crisis that is happening around the world. We are very much focused on keeping our business running and thereby keeping our people employed and allowing our suppliers to deliver so that they can keep their businesses running as well.

We believe that whilst Governments are managing the potential health and medical risks presented by the virus, it is incumbent on Companies to do everything that they can to help minimise the impact on people's lives by maintaining employment as much as possible. Its probably the area that we can have the most profound impact.

The purpose in writing to you is that I want to set out some principals that we are adopting during this crisis period

- **As a long term SME supplier to Austal we want to do what we can to help you.** This includes that we will not change our normal constructive approach to the way we work with you, we want our relationship to endure beyond this crisis. So if you have issues in your own business that we can help with then you should engage with us on them, initially through your supply chain contact.
- **We will continue to seek to pay you on time.** We know that cash flow is important especially in smaller businesses but during this crisis it will be especially the case so we will do everything we can to support you.
- **We are prepared to share with you our approach to minimising risks to employees and our business if that is helpful to you.** We recognise that we have considerable depth that we can draw on to develop contingency plans and different working methods to mitigate some of the risks and if you believe that any of that would be helpful we can have people in our HSEQ, HR and operational areas share our plans.

Yours Sincerely,

David Singleton
Chief Executive Officer